

**Future Business Opportunities Report
2009/2010**

Department : Audit Services

Contact Person: Germaine F. Brewington

Date Submitted:

Telephone Number: (919)560-4213

Ext. 14244

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
RFP for External Auditor Services	Departmental Operational Budget Estimate : \$100,000	January, 2010	Generally, CPA Firm that participates in a peer review program and has Yellow Book experience auditing NC municipalities.

Department : City-County Inspections

Contact Person: Debbie Compton

Date Submitted: 7/13/09

Telephone Number: (919) 560-4147

Ext.

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Concrete Slab Testing	0G000000-725000	Contract Number: 12-063-07; Expires: 3/31/2010	Contractor to test concrete slab construction by performing concrete slab coring and compressive strength testing in accordance with ACI (American Concrete Institute) specifications. Contractor to have liability and worker's compensation insurance. Contractor should be an Engineering firm with experience in concrete slab construction.

Department : Community Development

Contact Person: Diana Monaco, Assistant Director

Date Submitted: 7/24/09

Telephone Number: (919) 560-4570 Ext. 22-230

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Housing Blight removal – contact would be Susan Solakian	CDBG Estimated range: \$10,000 to \$30,000	Will be posted week of 7/27 on City’s website. Thereafter, the advertisements will be on-going every six months or as needed to procure contractors for housing demolition during FY10.	Demolition of blighted residential real property. Clearance of site along with environmental review for any contaminations.
Housing Rehabilitation – Substantial Rehab and Urgent Repairs Contact would be Donald Ham	CDBG and HOME Estimated range for substantial rehab: \$15,000 to \$45,000 Estimated range for urgent repair rehab: \$1,500 to 10,000	Advertisements are completed at least every six months in the Herald Sun, Carolina paper, and City’s website.	Rehabilitation of housing for low-moderate income homeowners that meet HUD guidelines for rehab assistance. Rehab projects consist of substantial rehab for homeowners and urgent repairs for disabled and elderly low-moderate income homeowners.

Department : Finance

Contact Person: Arche McAdoo

Date Submitted: 8/04/2009

Telephone Number: (919) 560-4459 Ext. 18248

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Insurance Broker and Risk Management Consultant	Risk Fund	Fall 2009	Broker licensed by State of North Carolina Department of Insurance for all lines of property and casualty insurance
Independent actuarial evaluation of City's self-insurance program, including workers' compensation, general liability, law enforcement liability, public officials' liability, and vehicle liability.	Risk Fund	Fall 2009	Licensed and properly certified as actuary.

Department : Fleet – Communications Maintenance

Contact Person: Rik rasmussen

Date Submitted: 8-4-2009

Telephone Number: (919) 560-4175 Ext. 25244

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Radio System Building at Camden Ave. Tower	CIP \$350,000	TBA	Experience constructing communications facilities, including R56 electrical specifications, specialized grounding and internal cable, UPS, and HVAC

Department : General Services

Contact Person: Al Walker

Date Submitted: 8/5/09

Telephone Number: (919)

560-4197

Ext. 21256

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
HILLSIDE PARK AND WD HILL CENTER UPGRADE - CONSTRUCTION	2005 GO BONDS \$981,000	9/15/09	CMAR DELIVERY HVAC ELECTRICAL PLUMBING LANDSCAPE
ROCK QUARRY/EDISON JOHNSON UPGRADE - CONSTRUCTION	2005 GO BONDS, PAY-AS-YOU-GO \$1,321,683	09/15/09	CMAR DELIVERY HVAC ELECTRICAL PLUMBING LANDSCAPE
WEAVER STREET CENTER UPGRADE - CONSTRUCTION	2005 BONDS, IMPACT FEES \$625,843	09/15/09	CMAR DELIVERY HVAC ELECTRICAL PLUMBING LANDSCAPE
LAND CLEARING AND INERT DEBRIS CLOSURE - LCID	DEPARTMENTAL REVENUES \$463,050	10/15/09	GRADING SEEDING
FIRE STATION #2 BELL TOWER REPLACEMENT -CONSTRUCTION	PAY-AS-YOU-GO \$150,000	2/15/10	GENERAL CONTRACTING
SOLID WASTE GARAGE RENOVATIONS -CONSTRUCTION	INSTALLMENT SALES \$338,238	3/15/10	GENERAL CONTRACTING

Department : General Services (continued)

Contact Person: Al Walker

Date Submitted: 8/5/09 **Telephone Number: (919) 560-4197** **Ext. 21256**

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
FIRE ADMINISTRATION BUILDING - CONSTRUCTION	2005 GO BONDS, INSTALLMENT SALES \$550,340	11/15/09	CMAR DELIVERY HVAC ELECTRICAL PLUMBING
FIRE STATION #12 UPGRADE - CONSTRUCTION	2005 GO BONDS, INSTALLMENT SALES \$545,930	11/15/09	CMAR DELIVERY HVAC ELECTRICAL PLUMBING
FIRE ADMINISTRATION HVAC	INSTALLMENT SALES \$100,000	9/1/09	GENERAL CONTRACTING HVAC
RIGHT OF WAY TRACTOR MOWING AND LITTER /DEBRIS REMOVAL	GENERAL FUND \$1,260,000	11/15/09	CONTRACT MOWING OF MEDIAN AND RIGHT OF WAY. LITTER REMOVAL

Department : Human Resources

Contact Person: Alethea C. Bell

Date Submitted: 07/10/09

Telephone Number: (919) -560-4214 Ext. 23270

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Independent Consultants Professional Firms to Provide Training and Consulting Services	N/A	March 1, 2010	Facilitation, Leadership Development, Organizational Development, Special Training Programs (i.e., Spanish, Business Writing, Mediation and Business Coaching
Professional Firms to Provide Temporary Staffing Services	HR (N/A) Approved agencies will be authorized to contract with City departments for a period of two years	March 1, 2010	Experience in terms of length and breadth of services, as a professional staffing agency. Will need to outline the areas for which the agency provides temporary staffing

Department : Parks and Recreation

Contact Person: Beth Timson/Joy Guy

Date Submitted: 7/29/09

Telephone Number: (919) 560-4355

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Resurfacing of 10 asphalt basketball courts in various locations	CIP funds -- \$220,000	Unknown at this time	Experience at resurfacing cracked asphalt, restriping basketball court lines
Resurfacing of 16 tennis courts in two locations	CIP funds - \$240,000	Unknown at this time	Experience in patching and resurfacing existing court materials, repainting and restriping courts
Turfgrass athletic field renovation	CIP - \$40,000	September 2009	Experience in field renovation work
Snacks – After School, Intersession, and Fun Day	General Fund - undetermined	Unknown at this time	Provider to supply nutritional snacks for DPR “care programs” based on nutritional guidelines established by Durham Public Schools. This is a new project – all sites currently purchase and supply their own programs.
Portajohn rental	General Fund – undetermined	October 2009	Provider to supply and clean portajohns on a weekly basis and for special events.

Department : Planning

Contact Person: Sara Young

Date Submitted: 7/22/09

Telephone Number: (919) 560-4137

Ext.28256

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Stokesdale Historic District National Register Nomination	Historic Preservation Fund Grant (State Historic Preservation Office) \$20,000 total (including local match)	RFPs due 8/31/09 (tentative)	<ul style="list-style-type: none">• The person/firm must have performed satisfactorily on previous National Register nominations, as indicated by the State Historic Preservation Office.• The person/firm must have adequate experience and/or staff to perform the work required.• The person/firm must have the ability to meet the time schedule established for the work.• The person/firm must meet the qualifications described in 36 CFR 61 (Appendix A to the RFP).• The person/firm must have a demonstrated ability to communicate effectively with the property owners and residents in the study area.

Department : Police

Contact Person: Deborah Chelette

Date Submitted: 7/31/09

Telephone Number: (919) 560-1185 Ext. 29141

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Body Armor	General Funds - \$50,000	August 2009	Per specs delivered to Purchasing Department
Facility Master Plan	CIP - \$150,000	January 2010	TBD
2009 HIDTA GRANT	Grant - TBD	TBD	Sub-Recipient contracts for HIDTA grant Must be law enforcement agencies approved in the application to Atlanta HIDTA
AMERICAN RECOVERY & REINVESTMENT ACT – JUSTICE ASSISTANCE GRANT	Grant - \$63,000.00	n/a	Sub-Recipient contract for Administrative Office of the Courts – partial support of a Domestic Violence Assistant District Attorney

Department : Public Works

Contact Person: Byron Brady

Date Submitted: 8/4/09

Telephone Number: (919) 560-4326 Ext. 30296

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
American Tobacco Trail	Federal/State/City funds Estimate: \$6,000,000.00	Spring 2010	Paving, Hauling, Concrete work, concrete testing

Department : Technology Solutions

Contact Person: Robert Walker

Date Submitted: 8/4/2009

Telephone Number: (919) 560-4122

Ext. 33255

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Microsoft Office SharePoint Server - The City of Durham desires to build an enterprise web-based solution based on MS Office SharePoint Server (MOSS 2007) that will establish a solid foundation and will provide an integrated server platform that aims to provide web content management, enterprise content services, and enterprise search, as well as shared business processes and business intelligence dashboards to the enterprise. The implementation of a MOSS SharePoint environment will be utilized by approximately one thousand eight hundred (1800) users and thirty three (33) departments. The City will select six (6) departments to participate in this project.	3307000 \$150,000	7/2009	
Storage Area Network Replacement – The current Storage Area Network (SAN) will no longer be supported by EMC requiring the City to replace the existing system.	0N010000 \$405,000 – lease amount \$81,000/yr for 5 yrs	9/2009	

Department : Technology Solutions

Contact Person: Robert Walker

Date Submitted: 8/4/2009

Telephone Number: (919) 560-4122

Ext. 33255

Project Description	Funding Source/Project Estimate
Microsoft Office SharePoint Server - The City of Durham desires to build an enterprise web-based solution based on MS Office SharePoint Server (MOSS 2007) that will establish a solid foundation and will provide an integrated server platform that aims to provide web content management, enterprise content services, and enterprise search, as well as shared business processes and business intelligence dashboards to the enterprise. The implementation of a MOSS SharePoint environment will be utilized by approximately one thousand eight hundred (1800) users and thirty three (33) departments. The City will select six (6) departments to participate in this project.	3307000 \$150,000
Storage Area Network Replacement – The current Storage Area Network (SAN) will no longer be supported by EMC requiring the City to replace the existing system.	0N010000 \$405,000 – lease amount \$81,000/yr for 5 yrs
Business Intelligence/Data Warehouse – Implement BI technologies to provide historical, current, and predictive views of business operations. Functions of business intelligence technologies are reporting, analytics, data mining, business performance management, benchmarking, text mining, and predictive analytics.	3307000 \$500,000
Data Center Energy Efficiency – Install air handling system to only cool the data center where needed. Should reduce overall electric usage by 40%.	Energy Efficiency Grant \$28,000
Replace 267 computers. – Desktops, laptops, tablets and Desktop virtualization. Virtual Desktop Infrastructure is a server-centric computing model that borrows from the traditional thin-client model but is designed to give system administrators and end-users the best of both worlds: the ability to host and centrally manage desktop virtual machines in the data center while giving end users a full PC desktop experience.	0N010000 \$400,500 – lease amount \$100,125/yr for 4 yrs

Department : Water Management

Contact Person: Don Greeley

Date Submitted: July 17,2009

Telephone Number: (919) 560-4381

Ext. 35258

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Water Treatment Filter Upgrade at Brown WTP	Water and Sewer CIP/\$2,006,000.00	August-Sept 2009	
Elevated Water Tank	Water and Sewer CIP/ \$6,100,000.00	Unknown	
Demolition Veasey House	Solid Waste Landfill budget/ \$15,000.00	Unknown	
Williams Finished Water Pump Rehabilitation	Water and Sewer CIP/\$150,000.00	Unknown	Specialized pump repair facility
ND Sludge Storage Pad Cover	Water and Sewer CIP/\$1,500,000.00	January 2010	General Contractor
Sanitary Sewer Evaluation Study (SSES)	Water and Sewer CIP/\$800,000.00	Sept 2009	

Department : Water Management

Contact Person: Don Greeley

Date Submitted: July 17,2009 **Telephone Number: (919) 560-4381** **Ext. 35258**

Project Description	Funding Source/Project Estimate	Bid Advertisement Date	Specify Qualifications Needed for Performance of Contracts
Point Repair Contract	Water and Sewer CIP/\$2,500,000.00	Sept 2009	Utility Contractor
Raleigh Water Line Interconnection	Water and Sewer CIP/\$5,200,000.00	Part A: July 2009 Part B: Nov. 2009	Utility Contractor
Hillandale Dual Water Line	Water and Sewer CIP/\$7,500,000.00	1Q 2010	Utility Contractor